

QUICK REFERENCE GUIDE

Titan Flex

BROKER TRAINING PROGRAM

Introduction

Titan Flex is Orion Lending's premier alternate income documentation Non-QM loan program, allowing for qualification based on many income documentation types:

- 12 Months Personal and Business Banks Statements
- 12 or 24-Month CPA P&L
- Express Doc
- Full Doc
- Asset Utilization

Access the Titan Flex program matrix on the Orion Lending website for the full program details.

Product Highlights

- Up to 90% Purchase, 80% R/T & 80% Cash-Out
- Max DTI 50%
- Primary Residence, Second Homes, and Investments
- Minimum 660 FICO
- Texas Cash-Out, Delayed Financing, CEMA, and 1031 Exchange Allowed
- Non-Arm's Length & Dual Compensation Allowed
- 30-yr & 40-yr Fixed or Interest Only
- 5/6 & 7/6 ARMs with I/O Options
- 2/1 & 1/0 Buydowns available
- Loan amounts up to **\$3.5 Million**
- Unlimited cash-out ≤ 70% LTV/CLTV, up to \$1 Million otherwise, and can be used as reserves
- First Time Homebuyer and Investor Allowed
- Permanent and Non-Permanent Residents Allowed
- Non-Occupant Co-Borrowers Allowed
- Transferred Appraisals Allowed
- Warrantable and Non-Warrantable Condos Allowed
- 10 Acres Maximum
- Construction to Perm Allowed
- Hard Pre-payment Penalties (PPP) are required on investment property transactions when permissible by state law. No PPP where required.
- Guideline exceptions are considered case-by-case.

Submission Requirements

- Log into STAR, and click Upload Loan tab.
- Select REGISTER A STANDARD RESIDENTIAL MORTGAGE LOAN.
- Upload the MISMO 3.4 file, select Disclosure Issuer, enter Application Date, select Titan Flex Program Type, Loan Purpose. Click Upload Loan.
- Follow steps to complete borrower application, including adding fees and disclosing file.
- Once disclosed, add all borrower loan documentation, and ensure it meets Orion Minimum Submission Requirements. Submit to Underwriting File.

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Income Sources Allowed

12 Months Personal or Business Bank Statements

For active, U.S. based operating businesses using bank deposits to calculate income.

Personal Bank Statements:

- Option 1: Personal bank statements with evidence of business bank account 100% of business deposits divided by 12 months in a personal bank account can be used. Minimum 20% ownership
- Option 2: Personal bank statements with no business bank account - Comingled business and personal with no business account for non-service businesses are considered as business bank statements with the appropriate expense factor (25% Service Business, 50% non-service business) applied.

Business Bank Statements:

- **Option 1:** 50% or 20% Expense Ratio depending on business type.
- **Option 2:** CPA/Tax Attorney/ Enrolled Agent/ CTEC (15% Expense minimum)

12 or 24-Month CPA P&L Program

- Income is calculated through a licensed CPA/EA P&L.
- P & Ls with expenses representing < 15% of total revenue are ineligible.

Express Doc

- Wage Earner: Most recent YTD paystub (YTD figures must cover minimum of 30 days) or Electronic WVOE
- 1 year income documentation required per Fannie Mae requirements.
- 1099 Income equivalent to Full Doc requirements.

Full Doc

Wage Earner:

• 2 years of standard income documentation required as per Fannie Mae's requirements.

1099 Borrowers:

- 100% commission and in a profession that requires low overhead (i.e., consultants, commission employees).
- 1 or 2 years of 1099s permitted qualifying income based on a 12 or 24 monthly average with a 10% Business Expense Factor – 90% of gross 1099 earnings.

Asset Utilization

Qualified assets with utilization draw schedule of 5 years (Qualified Assets divided by 60) as qualifying income.

- Borrowers must have a minimum of the lesser of:
- \$1mm in Qualified Assets or 1.25 times the loan balance in Qualified Assets, with a minimum of \$250K in liquid assets. Access <u>Titan Flex Matrix</u> for Qualifying Assets.



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